

# Omar Ragab Alahmady (Sales Representative)

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Saudi Arabia

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Date of Birthday: 27/02/1997

Nationality: Egyptian.

## Profile

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A highly motivated and results-driven salesman with 3 years of experience in selling products/services. Skilled in identifying customer needs, closing sales, and building long-term relationships with clients. Looking to contribute my expertise in driving revenue growth for a forward-thinking company.

## Work History

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### Sale at Telecom Egypt (Form Jun 2020 To May 2022)

- Consistently achieved or exceeded sales targets.
- Identified and developed new business opportunities through networking and cold callin.
- .Maintained strong relationships with existing clients to increase repeat business.
- Conducted product demonstrations and presentations to potential clients.
- Managed the sales process from lead generation to closing deals.

### Outside Sales Representative At Coca Cola ( Form Jun 2022 To July 2023)

- Assisted in reaching monthly sales goals by providing excellent customer service.
- Promoted and recommended products based on customer needs and preferences.
- Handled customer complaints and resolved issues promptly to ensure satisfaction.
- Trained new team members on sales techniques and product knowledge.

## Technical Skills

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Strong negotiation and closing skills

Excellent communication and interpersonal abilities

Proven ability to meet and exceed sales targets

Customer service-focused with problem-solving skills

Strong knowledge of market trends and competitor analysis

Microsoft Office skills

## Educations

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**Bachelor of Accounting** (Good) Al Alson Academy (2015-2020)

**Graduation Project** (Excellent)

## Languages

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Arabic : Native Speaker

English : Good