

# MOHAMED SHARAF ALI

## Operation Marketing Development And Security And Safety Specialist



DAMMAM, 01 32423



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### SKILLS

- Good in English
- Sales expertise
- Safety focused
- Customer Relations
- Problem solving strength
- Systems and software programs
- Revenue Generation
- Good Knowledge of Microsoft office
- Excellent Knowledge of internet and outlook
- Product promotions
- Client Service
- Staff Training
- Marketing
- Pricing structures knowledge
- Profit and loss reporting

### PROFESSIONAL SUMMARY

Talented sales professional with extensive experience in product sales and assessing client needs. Established background as Manger in fire fighting and marketing .

### WORK HISTORY

#### Sales Representative

EL Safa for Trade and Distribution, cairo, Egypt

"Selling all mobiles Accessories and purchasing too".

#### Call Center Agent

Ecco Egypt, cairo, egypt

- Delivered exceptional customer service to every customer by leveraging extensive knowledge of products and services and creating welcoming, positive experiences.
- Achieved high satisfaction rating through proactive one-call resolutions of customer issues.

#### Call Center Agent

Te Data, cairo, egypt

- Responded to customer issues and resolved complaints by leveraging expert knowledge.
- Maintained energy and enthusiasm in fast-paced environment.

#### Marketing Associate

Smart Sense LTD: (Samsung's agent), Cairo, Egypt

"Working as field force and market researcher becoming marketing and data collector for the competition activity".

#### Sales Coordinator

Omega Health Care , Cairo, Egypt

" In branch of Medical Insurance selling ".

#### Maintenance Manager

Al Rajeh Safety Equipment & Fire Fighting , DAMMAM, Saudi Arabia

" Handling all Mechanical Safety Work ,  
Coordinate annual Maintenance Contracts schedule and making  
quotations with follow up".

### **Operation Maintenance Manager**

**Anti Fire Safety and Security Systems** , Al Khobar, Saudi Arabia  
"Maintenance Manger and Operation coordinator".

## **EDUCATION**

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### **Bachelor's Degree in Management Information System**

El Madina Academy - Giza , Egypt

## **CERTIFICATIONS**

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**OSHA Construction (29 CFR1926)**

**OSHA General Industry(29 CFR1910)**

**Certified Professional diploma occupational (ASIT 2022)**

**Safety and health Crisis management**

**Confined Spaces**

**Scaffolding**

**Cranes and Lifting Means**

**Safety in Cutting & Welding**

**Safety Reports**

**Work Permit**

**Risk Assessment**

**Fire Fighting**