

# Mohamad Telyani

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## Dear Sir/Mrs.

I've graduated as a clinical pharmacist from the Lebanese American University (LAU) at the end of 2005. Afterwards, had my practice in several hospitals and pharmacies, then passed the Colloquium exam and became a legal pharmacist in Lebanon.

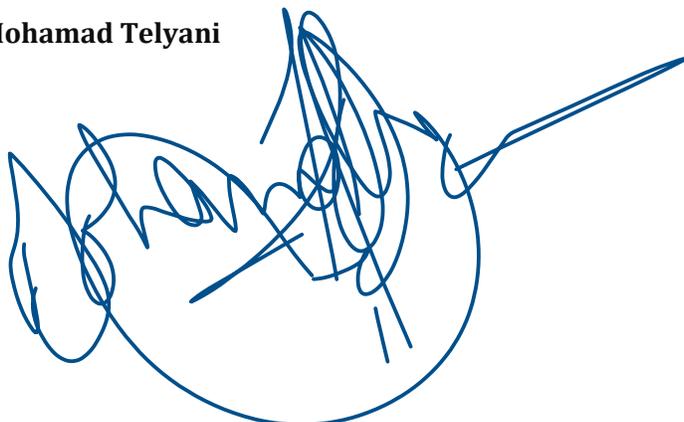
Experience was gained in the field of medicine since I owned a pharmacy at the beginning of 2006 till 2016. Moreover, I started working as a part time Technical Director in a pharmaceutical company called Major Pharma (the sole agent of Sagent pharmaceuticals and omega laboratories in MENA region) since the beginning of 2016. Since that time, I am fluent in my job in all the countries I work in. Since my potentials were revealed, at the beginning of 2017, I was assigned as a full time Director of technical department in Major Pharma in MENA region. Fortunately, I found myself in this profession and was able to master it successfully.

Since I was a student in University, I was known for my self-confidence and leadership skills as I was always a leader in any project, group work, or experiment.

My objective is to share my experience and knowledge also gain new experience in this pharmaceutical world and be expert in this gorgeous business; and more stable.

Sincerely,

**Mohamad Telyani**

A handwritten signature in blue ink, consisting of a large, stylized 'M' followed by a series of loops and a long horizontal stroke extending to the right.

# Mohamad Telyani

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## Objective

I am a pharmacist who graduated in 2005 and willing to take a job in your pharmaceutical company to share my knowledge with others, learn from their knowledge and education, and increase the people lives' quality by delivering the perfect knowledge and treatments for their case.

## Education

### DEGREE | DATE EARNED | UNIVERSITY

- Major: BS in pharmacy in 2005
- Minor: pharmaceutical education
- Related coursework: training in hospital floor and community pharmacy in 2004

### DEGREE | DATE EARNED | SCHOOL

- Graduated from secondary evangelical school in 1998/1999
- Lebanese American University LAU 1999/2005

## Skills & Abilities

### MANAGEMENT

- Owned a pharmacy for 11 years and managed it under all circumstances professionally. Regardless of the challenges that faced me and the high pressure, I was able to elevate the pharmacy into an upper level and accelerate its production since its first year.
- Worked as a technical manager in a pharmaceutical company "major pharma" and managed it in all the areas it operates in.
- Also Head of Technical Department In Major Pharma. Till present

### COMMUNICATION

- Speak, write and interpret English very good
- Arabic is my native language.
- Excellent Computer skills and communication skills with information engines.

### LEADERSHIP

- As a community pharmacist, I was able to communicate with the people, lead the pharmacy, and manage its high load successfully.
- As a technical manager, I was able to push the company towards success and be an employee oriented leader.

## **Specification of experience**

### **❖ Community pharmacists**

Managing the pharmacy by dealing with all kind of patients and huge experience with medicine related disease, also qualifying between sales and pharmacy profession.

Big knowledge of the Lebanese market brands and generic medications

### **❖ Technical manager**

Had the opportunity in working with the scientific files of the medicine through going through the CTDS and preparing the file of medicine registration the ministry of health Lebanon.

Also, I worked in Qatar, UAE, Iraq ministry of health in regulatory affairs to major pharma by registration, managing and preparing the scientific office for the drug.

### **❖ Head of technical department**

In this position I had to work with the countries in the MENA region especially Lebanon, Iraq, Kurdistan, UAE and Qatar. Managing the branches in these countries and preparing for the bids with the ministries of health in Iraq and Kurdistan and huge hospitals like Hamad hospital in Qatar, also work in the regulatory affairs for the company in these areas, moreover dealing with MAH companies like sagent pharmaceuticals in preparing all the scientific files and the manufacturer omega laboratories in preparing the stability studies and COA for the scientific files issues and needs.

I gained a huge experience through moving between different countries and working with variable sectors in the world of medicine.

Any needed documents upon request

Sincerely pharmacist Mohamad Telyani

