



# Mohammed Ismail

senior property consultant

✉ mhmd0155530@gmail.com

☎ 01032791702

📍 Nasr city

## Profile info. :

Driven sales professional seeking an outside sales job employing, proven expertise and growing the sales base. Strong problem-solving, influence and negotiation skills guarantee successful business-to-business sales and positive long-term customer relationships. Team player with a winning attitude and a passion for sales looking to make a significant contribution to your company

## Work Experience :

### - ARAB Development holding ( DEC 2023 - UNTIL NOW )

Providing guidance and assisting buyers purchasing properties at the right price and on the best terms .Contacting potential clients to provide them with real estate consulting services .

### - WADI DEGLA Real Estate Development ( JUL 2023 - DEC 2023 )

I've started working in the company as a senior property consultants look for potential property investors and try to develop a relationship with them. I communicate with investors to help them identify the options they have regarding property services. And work with customers to find suitable properties for them. When the investor is interested in the property, give the investor a real estate tour.

## Education :

Graduated from (Kuwait National School)  
Kuwait June 2013

Graduate from-Helwan University-Economics and business administration  
July 2018

## Courses :

- Word
- Excel
- Power point
- Ms.office
- Outlook

## Languages :

Arabic

English

### **-SAKAN GROUP FOR REAL ESTATE ( MAR 2021 - JUL 2023 )**

I've started working in the company as a Junior property consultant, and after achieving success, I was promoted as Senior property consultant. Providing sales assistance to customers regarding projects. Responsible about communicating with my customers and solving their problems, whether it's related to the company or the customer himself.

### **-PRECON ENGINEERING KUWAIT ( Sep 2018 - Jan 2021 )**

Handling customers and following up with them to get their satisfaction. Achieving activation monthly targets. Identify and establish contact with potential customers. Up-selling offers to ensure that customers will continue with our service. Organize regular meetings with the Team leader to review team goals and present activities for the company and our clients. Improved the communication with the marketing department to better understand the competitive position. Looking down the new small and big projects always around us

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### **Skills :**

Enthusiastic, energetic & understanding of all situations.  
-Accepting to learn (FAST learner, able to train (TEACH until we reach) & never hesitate for adding or sharing information & skills to others if needed, knowing that we can learn from each other always on a daily bases. -Never give up on a team member constantly striving to reach with him the maximum potential of his daily job inquiries, knowledge, skills & abilities.