

# Hamad Alhamdan

## SALES LEAD

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Riyadh , Laban

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## EXPERIENCE

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### ORGANIZING AN EVENT

*October 2022 - October 2022*

Human Resources And Social Development

Organizing and managing events, speaking on behalf of the companies participating in the occupational safety and health conference, explaining the purpose of the conference to the participants

- Troubleshoot minor problems and reported larger technical issues.
- Assisted with new hire orientation and employee training.

### SALES LEADER

*September 2021 - September 2022*

Kilian Paris

Supervising sales operations with employees, finding sales methods consistent with the target customer category, training employees and a simplified explanation of the basics of selling, displaying and explaining products to employees

- Followed up with customers after sales to gain feedback.
- Built and established strong relationships with customers, enabling long-term partnerships.
- Highlighted new products and company promotions during sales pitches.

### RETAIL SALESMAN

*January 2021 - August 2021*

Tommy Hilfiger

- Assisted loss prevention in monitoring shopper behavior and reporting potential theft.
- Used POS system to process sales and refund transactions.
- Leveraged product knowledge to demonstrate features and benefits.
- Delivered exceptional customer service to guests.

### BARISTA

*July 2020 - December 2020*

Lavista Cafe

- Maintained clean and healthy environment by following proper safety and sanitation regulations.
- Accomplished new and different drink requests, enhancing coffee shop reputation.
- Sold and served baked goods and miscellaneous food items, increasing company revenue.
- Updated signage and displays, defining new and expanded products and services.

## EDUCATION

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### HIGH SCHOOL DIPLOMA

*Apr 2018*

Alyaqubi, **Riyadh**

## SKILLS

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- Persuasion
- Adapt with the team
- Planning

## LANGUAGES

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- **English**  
**Intermediate**

## AWARDS

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- Best sales man
- Customer service