



# EHAB ASHRAF FAHMY ISMAIL



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DUBAI United Arab Emirates

## EDUCATION

Bachelor of Science: Computer  
And Information Sciences  
**New Cairo Academy of  
Sciences**, NEW CAIRO, October  
2012

## LANGUAGES

English:

Advanced (C1)

## PROFESSIONAL SUMMARY

### SKILLS

- Customer Seating
- Reading Comprehension
- Feedback Collection
- B2B Sales
- Regulatory Compliance
- Performance Improvement
- Profit Target Achievement
- Sales Expertise
- Constructive Feedback
- Prioritizing Workflows
- Maintaining Customer Database
- Quotas and Goals

## WORK HISTORY

May 2022 - Current

**CASA PIU - Sales Representative, DUBAI**

- Directed sales support staff in administrative tasks to help sales reps close deals.
- Researched sales opportunities and possible leads to exceed sales goals and increase profits.
- Increased revenue by implementing effective sales strategies in sales cycle process from prospecting leads through close.
- Established and maintained positive relationships with vendors to determine product availability and quality.
- Senior responsible for ceramics, porcelain, sanitary ware and mixers

January 2020 - April 2022

**Saudi company for hardware and tools SACO - Sales Associate, SAUDI ARABIA**

- Organized racks and shelves to maintain store visual appeal, engage customers, and promote specific merchandise.
- Helped customers locate products and checked store system for merchandise at other sites.
- Prepared merchandise for sales floor by pricing or tagging.
- Rotated stock and restocked shelves to maintain product availability and store appearance.
- Senior responsible for sanitary ware and mixers for the two branches of Saco World King Abdullah and Saco World Exit 5

April 2013 - December 2019

**Mahgoub Company for Ceramic and Porcelain - Salesperson, EGYPT**

- Worked to build relationships with customers and built potential for additional sales.
- Engaged customers in social conversations to create pleasant and easy shopping experience.
- Increased sales and customer satisfaction through personalized servicing.
- Offered each customer top-notch, personal service to boost sales and customer satisfaction.
- Principal responsible for sanitary ware, mixers, showers, mixers, cabins and plumbing

## ADDITIONAL INFORMATION

You can communicate through the UAE contact, or communicate via e-mail or through WhatsApp

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