



MOSTAFA BESHAR MOSTAFA AHMED

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OBJECTIVE

•Experienced Sales Executive with a demonstrated history of working in the telecommunications industry and Payment solutions. Skilled in Customer Service, Microsoft Word, Sales, Public Speaking, and Management. Strong sales professional . I want to be a member of a Team to share ideas that will produce outstanding solutions . I am looking for a position in a progressive organization offering an opportunity to utilize proven people oriented skills efficiently. Effectively and professionally seeking a challenging position in your organization with a potential for growth . 8 years experience of sales and customer service

EXPERIENCE

April
2016 -
January
2019

- **Branch manager**
D&A Entertainment Company
 - Calculating Taxes.
 - Calculating Income and Expenses.
 - Calculating payroll for staff salaries.
 - Handling Customer inquiries and complaints.
 - Coordinating employee shift Times and salaries.
 - Creating marketing deals with school and companies .

June
2015 -
January
2016

- **Receptionist**
Camel Hotel & Diving center
 - Handling the foreign tourists and providing a distinguished service.
 - Reserving rooms for guests.
 - Collection money from guests.
 - Creating balance sheet for expenses and income.

October
2019 -
march
2022

- **Senior sales executive**
Etisalat Misr
 - Conduct face to face meeting with clients daily.
 - Sell the company's product to customers .
 - Build and maintain relationships with new and Repeat customers.
 - Maintain records of all sales leads or customers accounts.

April
2022 -
Present

- **Senior Merchant acquisition officer**
Network International
 - Conduct face to face meeting with clients daily.
 - Sell the company's product to customers.
 - Responsible for managing an E payment account that contains the data of customers who use pos machine.
 - Preparing a presentation about the brand and services provided by the company and showing how to use the pos machine
 - Developing the customer base and achieving the expected monthly value and reach the expected growth.

EDUCATION

2015

- **License of Arts, Department an ancient European civilization**
Ain shams university

2012

Good

- **ICDL**
Ain shams university
Excellent

SKILLS

•Arabic Mother tongue, English very good command of English Reading , writing and spoken.

80%

•Good communication Skills.

80%

•Ready to work through time shifts.

80%

•Ability to work under pressure.

80%

•Ability to learn new tasks.

80%

•Good knowledge of Computer.

80%

•Ability to work independently & as cooperative team members.

80%

•Searching for unconventional solutions to deal with work challenges.

80%

•Decison Making.

80%

•Initiative and voulanteer my experience to improve job performance .

80%

•Microsoft operating system . Ms word & Ms Excel & Ms outlook.

80%

INTERESTS

- Traveling
- Reading
- Sports
- Acting

PERSONAL DETAILS

- Date of Birth : 15/11/1993
- Marital Status : Married
- Nationality : Egyptian
- Religion : Muslim