



HANY SALAH MOHAMED

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Date of Birth: 21/2/1970.
Marital Status: Married.
Address: Al-Nafal District,
Riyadh

objective:

I am looking for a job opportunity to be an integral part of a dynamic, professionally managed organization where my participation can be optimally used and mutually beneficial in developing skills, which will benefit the entire system.

Summary of Experience:

I have over 10 years of experience in customers' relations and sales. I have got an extensive experience in :

- *Building relationships with customers.*
- *Suggesting solutions to customers in a positive manner.*
- *Handling customers complains and suggestions.*
- *Handling difficult and aggressive customers in a professional manner.*
- *Knowledge of selling techniques and merchandising.*
- *Researching potential sales leads and opportunities.*
- *Able to sell to large and small clients.*
- *Proven experience in launching new products.*
- *Have a professional style of communication & ability to build rapport with prospective customers.*
- *Excellent after sales service ensuring the customer has had a good experience.*
- *Lead teams to achieve goals.*

Professional Experience:

- **Sales Manager at Salehiya Mining Company Limited**

from 1/12/2018 Until now



شركة الصالحية للتعدين
Al Salehiya Mining Company

- **Sales Supervisor, Fabco Company for Industry and Contracting**

from 20/3/2016 to 1/11/2018



FABCO
920003085
www.fabco.sa

- **Sales Manager of Tadaruj Investment Company**

From 1/2/2015 to 1/3/2016



- **Sales representative at Dar Al-taadeen Company (Al-Oyouni Investment and Contracting Compar**



from 16/12/2012 to 31/1/2015.

- *Sales representative of Jaco Natural Gas Company in Riyadh
From 1/7/2012 to 15/12/2012*



- *Specialist marketing fitness time club Jeddah 20/4/2012
To 19/6/2012*



Education:

Undergraduate studies:

- *Physical Education - Alexandria University - May 1992*
 - *Appreciation: very good*

Computer Skills:

- *ICDL certified.*
- *Excellent Microsoft Office knowledge.*
- *Good Internet research skills.*
- *Very Good typewriting skill*
- *Work on the ERP program.*

Languages:

- *English: Good (speaking - reading - writing)*
- *Arabic: Native tongue*
- *English speaking fluency course (mustasharkum center for training) in Riyadh*

It is my honor to join your company team