

# KAREEM EID MOHAMED BRANCH MANAGER

### SKILLS

SALES FORCE AND CUSTOMER
SERVICE IS ADVANCED.
ENGLISH IS FLUENT.
COMPUTER SKILLS (
ADVANCED KNOWLEDGE OF
MS WORD & ACCESS AND
EXCEL ).
PROBLEM SOLVING IMPROVED WORKFLOW TO
INCREASE PRODUCTIVITY.

TEAM WHO GENERATED MOST

REVENUE ) .

ADAPTABILITY AND TIME

MANAGEMENT .

TEAMWORK ( PART OF SALES

## EDUCATION ZAGAZIG UNIVERSITY

FACULTY OF ART
DEPARTMENT OF ARABIC
LANGUAGE
2009 - FAIR

#### PERSONAL INFO

ELHARIRY, ZAGAZIG,

ELSHARQIYA GOVERNMENT

EGYPT

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DATE OF BIRTH

10-06-1986



### **PROFILE**

BRANCH MANAGER IN MORE THAN A COMPANY LIKE (CILANTRO AND BALENO), EXPERIENCE FOR 8 YEARS IN FIELD OF CAFE AND RESTAURANT COMPANIES, I WAS ONE OF THE REASONS FOR THE SUCCESS OF A COMPANY TILL IT REACHED A NUMBER OF ITS BRANCHES TO 22, I WORKED AS A SUPERVISOR ON SALES IN ONE OF THE PHARMACEUTICAL COMPANIES, AND PRACTICED THE PRESS AS A JOURNALIST FOR PERIOD OF TIME AND WORKED IN THE MARKETING ALSO.



#### **WORK EXPERIENCE**

- BRANCH MANAGER AT BALENO CAFE | 2013 2020
- RESPONSIBILITIES:
- TRAINING AND QUALIFICATION TO STAFF FOR HIGH EFFICIENCY AND PRODUCTIVITY.
- WORK ON CUSTOMER SATISFACTION AND QUALIFY EMPLOYEES TO REACH THE HIGHEST EFFICIENCY.
- PROVIDING BASIC AND ADVANCED SKILLS FOR EMPLOYEES IN SELLING, MARKETING AND CUSTOMER SERVICE.
- MANAGE STORES AND FINANCIAL AFFAIRS . .
- UPGRADING AND DEVELOPING IN PRODUCT QUALITY.
- MAKING A BUSINESS PLANS AND MARKETING STRATEGIES FOR ACHIEVE THE HIGHEST PERFORMANCE .
- BRANCH MANAGER AT CILANTRO CAFE | 2012 2013
- COORDINATOR AT KAOUD HOTEL , FRONT OFFICE | 2012 2012
- SUPERVISOR OF PHARMACEUTICAL SALES AT EGPI ( EGYPTIAN GROUP FOR PHARMACEUTICAL INDUSTRIES , SALES DEPARTMENT | 2010 2011
- JOURNALIST AT HOOQOK.COM NEWS NETWORK | 2009 2010