AHMED BEDAWY

CONTACT

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Nationality: Egyptian

SKILLS

- Inventory audits
- Stock-flow management
- Computerized stock control
- Shipment tracking
- Warehouse operations
- Stock management
- Item shipping
- Performance tracking
- Product displays

EDUCATION

Bachelor of Commerce: Accounting, 05/2014 Faculty of Commerce -

Mansoura

LANGUAGES

Arabic: Native language

English:

C1

Advanced

PROFESSIONAL SUMMARY

Accountable stock controller with expertise in inventory management, process auditing, and demand forecasting. Excellent in categorizing and organizing stocks. Proven success in managing and monitoring stocks.

WORK HISTORY

Inventory Controller, 01/2022 to Current IM Hungry - Jeddah, Saudi Arabia

- Located and retrieved requested products on the shop floor and in storage areas.
- Established cycle count methods to reduce full stock-take frequency.
- Tracked stock availability levels to drive sales and team performance.
- Controlled best-before dates to properly utilize stock.
- Maintained high levels of stock quality, implementing procedures to decrease stock damage.
- Completed One stock count each Week, ensuring complete accuracy.
- Updated inventory management systems to improve product availability data.
- Liaised between purchasing and store teams to resolve stock issues.
- Managed stock rotations to balance inventory of perishable products and minimize wastage.
- Adapted to changing demands and seasonal trends.
- Adjusted inventory levels to keep obsolescence and cost
- Directed daily operations to achieve maximum output and reduce costs.

Warehouse Accountant, 02/2021 to 12/2021 IM Hungry - Jeddah, Saudi Arabia

- Processed payroll and calculated deductions by accurately using SAP to secure payment traceability.
- Analyzed monthly balance sheet accounts for corporate reporting.
- Reviewed and processed employee expense reports and vendor invoices for payment.
- Monitored and updated stock levels and inventory

databases.

Branch Accountant, 12/2019 to 02/2021 **IM Hungry** - Jeddah, Saudi Arabia

- Accurately documented all cash, credit, fixed assets, accrued expenses, and line of credit transactions.
- Analyzed monthly reporting to reconcile production operations and general ledger.
- Prepared reports and presentations for executives with excellent copywriting and data visualization.
- Reviewed and processed employee expense reports and vendor invoices for payment.
- Analyzed budgets and financial projections for accurate reporting of company performance.

Sales Supervisor, 11/2017 to 11/2019 **OPPO** - Egypt

- Coached team members to reach and exceed weekly and monthly sales goals.
- Organized and coordinated sales team schedules, helping staff meet company and client expectations.
- Analyzed sales data to define weekly quotas for multiple departments, assessing potential areas of growth.
- Supervised operations of 40-person sales teams, achieving improvements in productivity rates by tackling process inefficiencies.
- Checked shop merchandise regularly to verify proper display, oversee replenishment activities, and enforce plan program requirements.
- Monitored daily sales operations and served as informational and procedural resource to team members.
- Created and directed sales team training and development programs.
- Forecasted product sales to deliver on KPIs.
- Managed sales team budgets and payroll.

Sales Representative, 01/2016 to 11/2017 **Nestle** - Egypt

- Helped resolve client problems quickly with superior customer service.
- Closely monitored weekly sales to write reports for senior leadership and streamline operational processes.
- Proactively managed client correspondence and recorded all tracking and communications.
- Efficiently solved complex problems that impacted management.
- Accounted for all inventory and ordered new stock.
- Created effective organizational systems for reports, agendas, contracts, and records.
- Managed route planning and travel schedule.