

AHMAD ELSAYED

EMPLOYMENT

Operations and projects officer, 11/2022 - Current

Riada company for maintenance and cleaning , Dammam, Kingdom of Saudi Arabia

- Managing public prosecution office projects in *Madinah, Tabuk, and Makkah*
- Supervising project teams and ensuring timely and high-quality project delivery
- Coordinating with contractors and stakeholders to achieve project objectives
- Conducting interviews for potential employees and evaluating their qualifications
- Handling the company's marketing activities to attract new clients and expand business opportunities
- Negotiating and securing new operation, maintenance, and cleaning contracts to drive company growth
- Preparing and submitting government tenders and related documents
- Managing the entire tendering process, including bid preparation, submission, and follow-up
- Overseeing payment certificates and financial documentation related to government contracts

Relationship manager, 08/2021 - Current

Fab misr (bank audi), Alexandria, Egypt

- -working on small and medium business loans
- -targeting new customers and maintaining the good relationships with the current customers
- -providing the customers with best products and services that matches their financial needs

Social media and marketing specialist, 11/2020 - 08/2021

Trouble stores, Alexandria, Egypt

- -targeting the perfect audience for the stores through campaigns on various social platforms
- -making offline marketing plans
- -replying on all customer requests and solving all customer problems and handling them to make them loyal customers


Store manager assistant, 09/2018 - 08/2020

Sugar gift shops, Alexandria, Egypt

- -providing customers with best experience through creativity in gift wrapping
- -selling all firm products

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 Egyptian

 Private

 [linkedin.com/in/ahmad-elsayed-ali-27236b120](https://www.linkedin.com/in/ahmad-elsayed-ali-27236b120)

WEBSITES, PORTFOLIOS, PROFILES

- [linkedin.com/in/ahmad-elsayed-ali-27236b120](https://www.linkedin.com/in/ahmad-elsayed-ali-27236b120)

SKILLS

- Business acumen
- Dynamic teamwork
- Professional written communication
- Professional verbal communication
- Planning
- Organizing
- Time management
- Ability to learn new skills
- Good use of Microsoft Office applications

- -achieving store target
- -handling customers and fulfilling all their needs

Sales person, 04/2017 - 05/2018

Max stores, Alexandria, Egypt

- -helping customers
- -selling all company products
- -handling customer and solving any problem the could face

Operation executive, 05/2015 - 01/2017

Mm company for petroleum services, Alexandria, Egypt

EDUCATION

Bachelor degree, financial and customs studies

Alexandria university - Alexandria

MILITARY SERVICE

Exempted

PERSONAL INFORMATION

- Nationality: Egyptian
- Marital status: Engaged