



# Ayman Abdalhay

**Regional Sales Manager**  
at SAHTIN WATER CO

Location: Cairo, Egypt  
Education : Bachelor's degree, Science  
Experience: 17 Years, 11 Months

## CONTACT

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Location: Cairo, Egypt  
Name: Ayman Abdalhay  
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LAST ACTIVITY: 2020-10-30

REF.: CV60630066

## TARGET JOB

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Target Job Title: Regional Sales Manager

Career Level: Management

Target Job Location: UAE; Egypt; Saudi Arabia

Career Objective: Experience regional sales Manger with administrated nistory of working in the food 17 beverages industry. Skilled in drinks business planning.sales management. And account management.strong sales professionl

Employment Type: Full Time Employee

Notice Period: Immediately

## PERSONAL INFORMATION

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Date of Birth 13 January 1981 (Age: 39)

Gender Male

Nationality Egypt

Additional Nationalities Egypt

Residence Country Cairo, Egypt

Visa Status Residency Visa (Transferable)

Name in Arabic أيمن عبدالحى

Marital Status Married

Number of Dependents 2

Driving Licence Issued From Egypt

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## EXPERIENCE (17 YEARS, 11 MONTHS)

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August 2016 - Present

### Regional Sales Manager

at SAHTIN WATER CO

**Location:** Eastern Province, Saudi Arabia

**Company Industry:** Retail & Wholesale

**Job Role:** Sales

follow up and motivate the sales team to achieve target .make periodic meeting with sales team.study markets and clients and provide monthlyreports to management.make an annual plan for target, prices, offers and deliver it to the management.follow up inventory and send daily roports to the production department.analyzing the problems facing sales and trying to work team.

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March 2015 - August 2016

### sales supervisor

at DELTA SAUDI COMPANYY

**Location:** Riyadh, Saudi Arabia

**Company Industry:** Retail & Wholesale

**Job Role:** Sales

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May 2008 - January 2015

### sales Supervisor

at NESTLE SAUDI COMPANYY

**Location:** Riyadh, Saudi Arabia

**Company Industry:** Retail & Wholesale

**Job Role:** Sales

Manage a sales team.  
Doing a search in the area responsible for the targeted sales outlets.  
Doing route plan outlets to the sales representative .  
Distribution of target to the sales representative according to the area.  
Follow up the balance of the representative and the customer.  
Follow up on the representative and the client account.  
Diligence in order to achieve the target of the company.

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December 2006 - May 2008

### sales Supervisor

at chipse co

**Location:** Cairo, Egypt

**Company Industry:** Retail & Wholesale

**Job Role:** Sales

Manage a sales team.  
Doing a search in the area responsible for the targeted sales outlets.  
Doing route plan outlets to the sales representative .  
Distribution of target to the sales representative according to the area.

Follow up the balance of the representative and the customer.  
Follow up on the representative and the client account.  
Diligence in order to achieve the target of the company.

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December 2006 - March 2008

## **sales Supervisor**

at Al Ahram Beverages Company

**Location:** Egypt  
**Company Industry:** FMCG  
**Job Role:** Sales

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August 2003 - December 2006

## **Development Representative**

at Al Ahram Beverages Company

**Location:** Egypt  
**Company Industry:** FMCG  
**Job Role:** Sales

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November 2002 - July 2003

## **Sales Supervisor**

at Reach trade & marketing co

**Location:** Cairo, Egypt  
**Company Industry:** Retail & Wholesale  
**Job Role:** Sales

Manage a sales team.  
Doing a search in the area responsible for the targeted sales outlets.  
Doing route plan outlets to the sales representative .  
Distribution of target to the sales representative according to the area.  
Follow up the balance of the representative and the customer.  
Follow up on the representative and the client account.  
Diligence in order to achieve the target of the company.

## **EDUCATION**

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### **Bachelor's degree, Science**

at Institute Computer Science Administrative

**Location:** Cairo, Egypt  
January 2002

## **SKILLS**

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### **ARABIC**

**Level:** (Expert)

### **DATABASE ADMINISTRATION**

**Level:** (Intermediate)

### **ENGLISH**

**Level:** (Intermediate)

### **INTERNET SOFTWARE**

**Level:** (Expert)

## MICROSOFT EXCEL

Level: (Expert)

## MICROSOFT OFFICE

Level: (Expert)

## MICROSOFT POWERPOINT

Level: (Intermediate)

## MICROSOFT WORD

Level: (Expert)

## READ

Level: (Expert)

## كمبيوتر

Level: (Expert)

## LANGUAGES

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### English

Level: (Intermediate)

## TRAINING AND CERTIFICATIONS

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### food (Training)

Training Institute: nestle



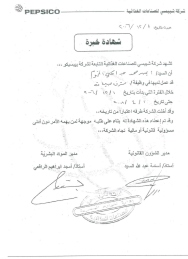
### Nestlé Experience Certificate (Certificate)



### Al-Ahram experience certificate for drinks (Certificate)



# PepsiCo experience certificate (Certificate)



## HOBBIES AND INTERESTS

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**football player**  
Alahli club

